



MAYO CLINIC
Mayo Medical Laboratories



Continuous Process Improvement

Using Systems Engineering to Improve Laboratory Operations



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Tackling Phlebotomy's Toughest Challenges:

How Mayo Clinic Balanced Phlebotomy Workload and Reduced Patient Wait time

Case Study :

Reducing patient wait time

phlebotomy lab

Laboratory Background

- ▶ Size:
 - Largest of 3 phlebotomy lab service areas
- ▶ Services:
 - Blood and urine collection
- ▶ Workload:
 - Busiest days of the week (Monday – Wednesday)
 - 1000 -1200 patients on busy days
 - 75% of workload between 6 and 10 am

Business Case

▶ Problems:

- Patients presenting to the phlebotomy lab on Monday mornings between 6:00 and 10:00 am spend significant amount of time waiting.
- 53% of patients wait more than 15 minutes
- More patients arriving early in the morning

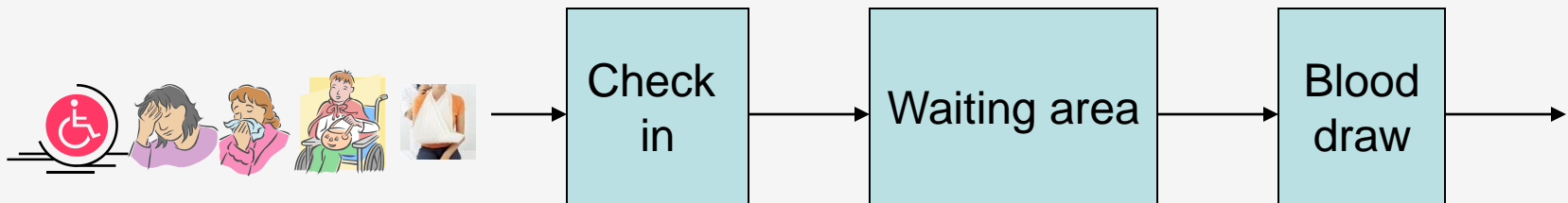
▶ Goal:

- Less than 20% of patients wait more than 15 min.

Understand the Process

Follow and observe the patient experience

- ▶ Time the processes (value and non value added activities)
- ▶ Identify bottlenecks and wastes in the processes



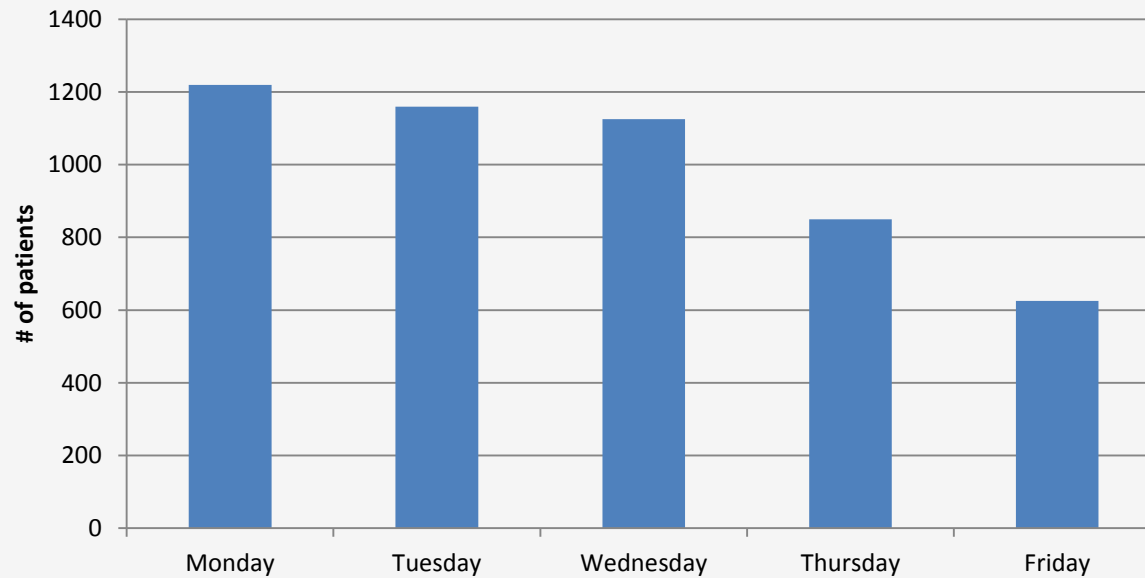
Process map

Data Collection

- ▶ Queue time (time spent waiting to check in)
- ▶ Check-in time (time to complete checking in a patient)
- ▶ Wait time (time spent waiting for blood draw)
- ▶ Process time (time to complete a blood draw)
- ▶ Number of patients per hour
- ▶ Patient arrival times

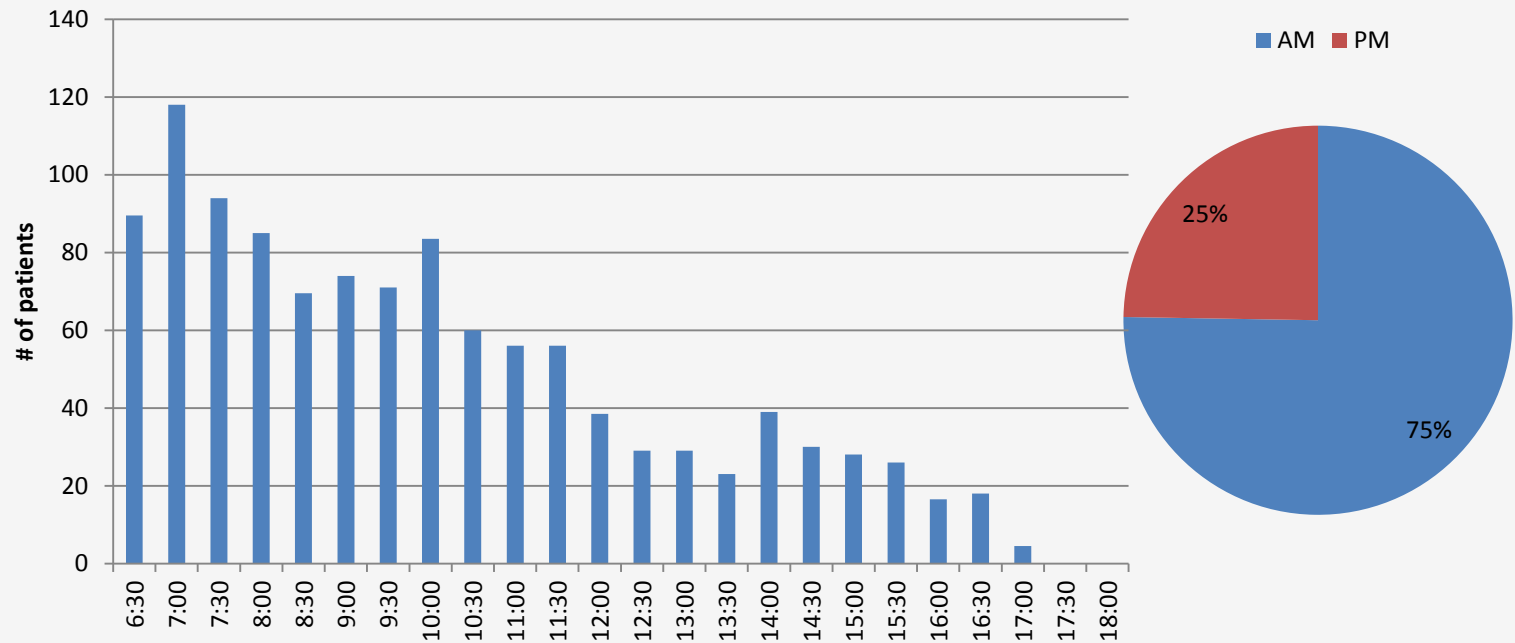
Workload Distribution (M-F)

Average daily workload



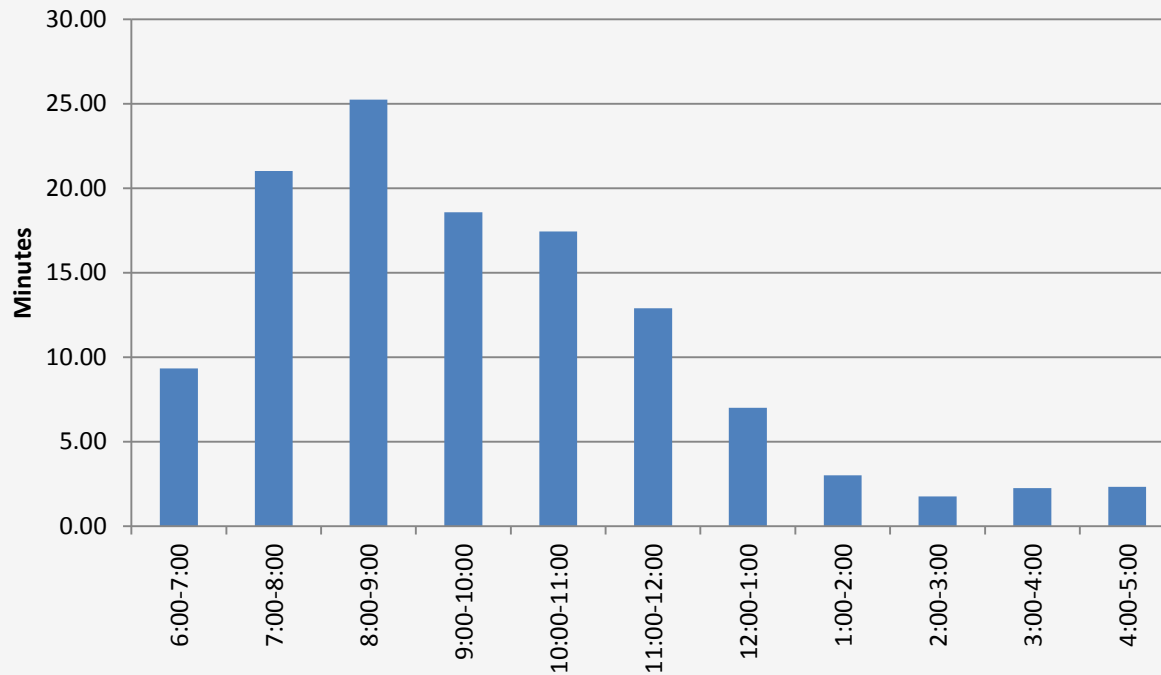
Patient Arrival by Half Hour

Average hourly workload



Wait time (baseline)

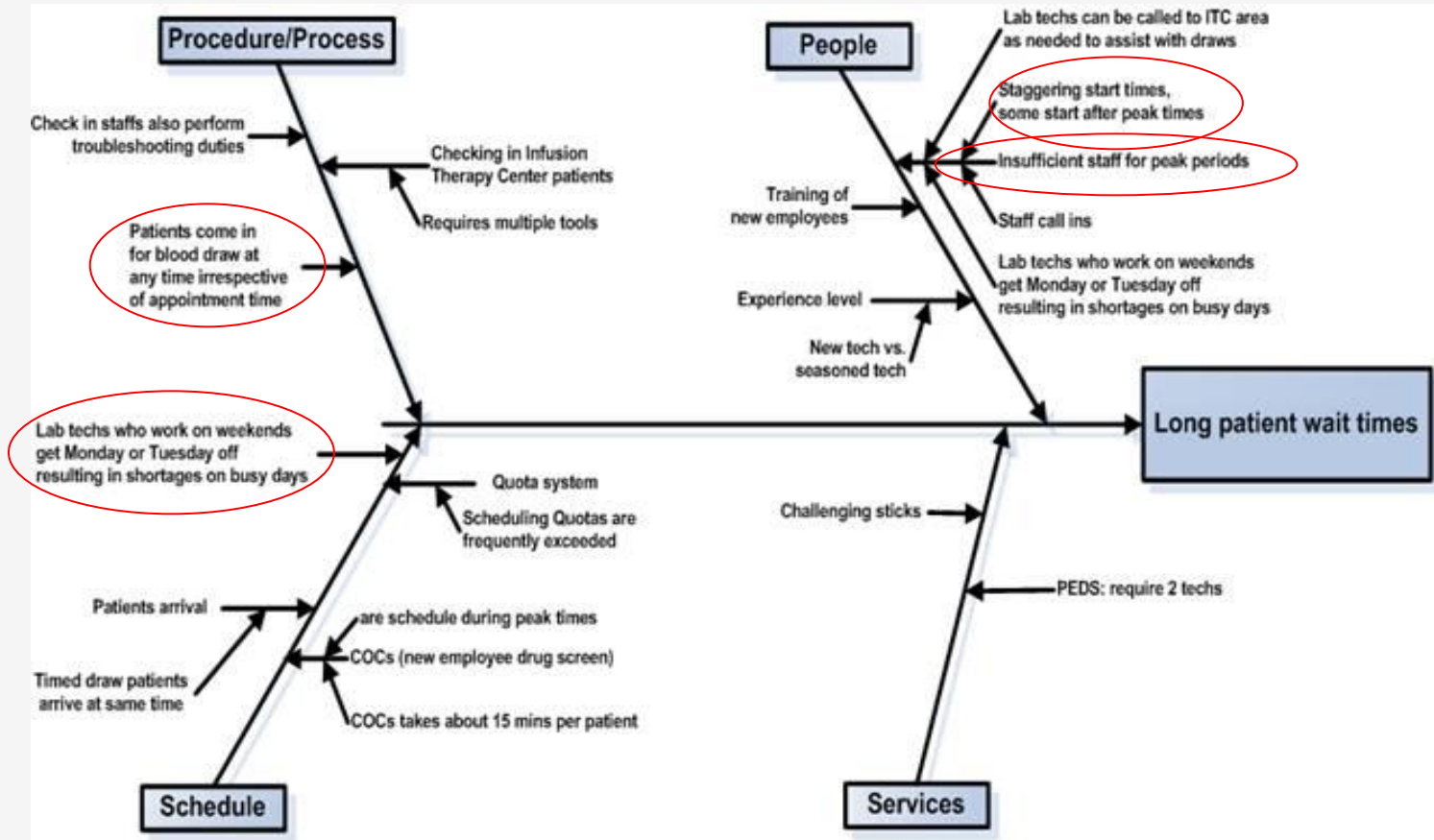
Average wait times



Factors contributing to long wait times

- ▶ Patient arrival pattern
- ▶ Service types
- ▶ Staffing
- ▶ Capacity
- ▶ Separate check-in desks
- ▶ Patients joining the wrong line

Determine Root Causes of Problem



Improper staffing to workload was a major contributor to long wait times.



Implemented solutions

- ▶ Workflow redesign
- ▶ Staffing to workload

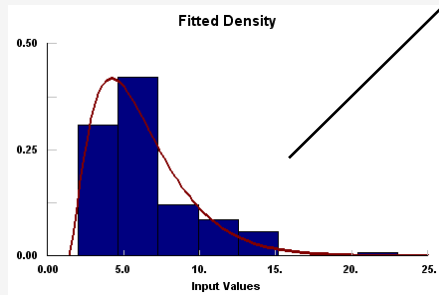
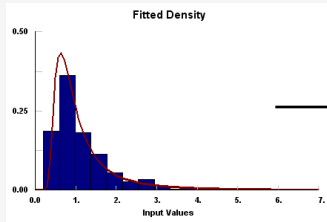
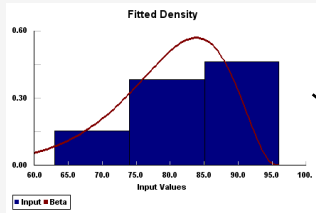
Improvement #1

Workflow redesign

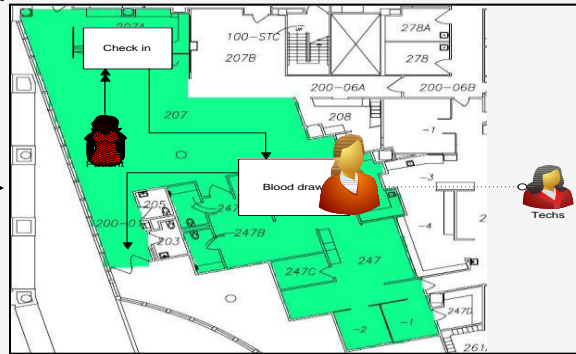
Redesign Goals

- ▶ Efficient use of space
- ▶ Reduce waste
 - transportation
 - ✓ minimize walking distances
 - ✓ minimize unnecessary movement by staff
 - waiting
 - ✓ reduce work in progress
 - ✓ reduce inventory
- ▶ Improve workflow throughout the lab
- ▶ Improve visual management
- ▶ Maximize overall operational efficiency

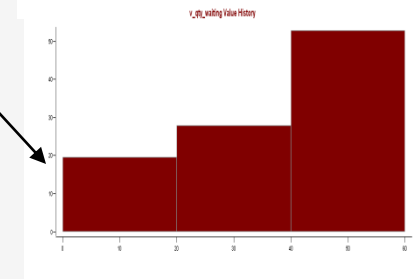
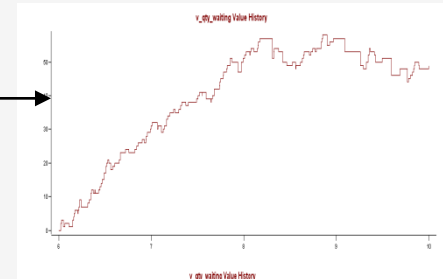
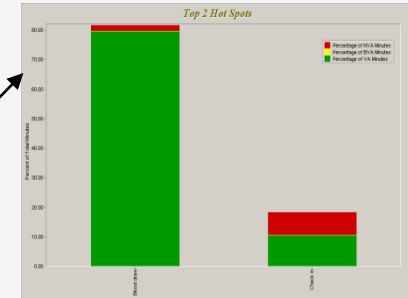
Simulation



Input



Process

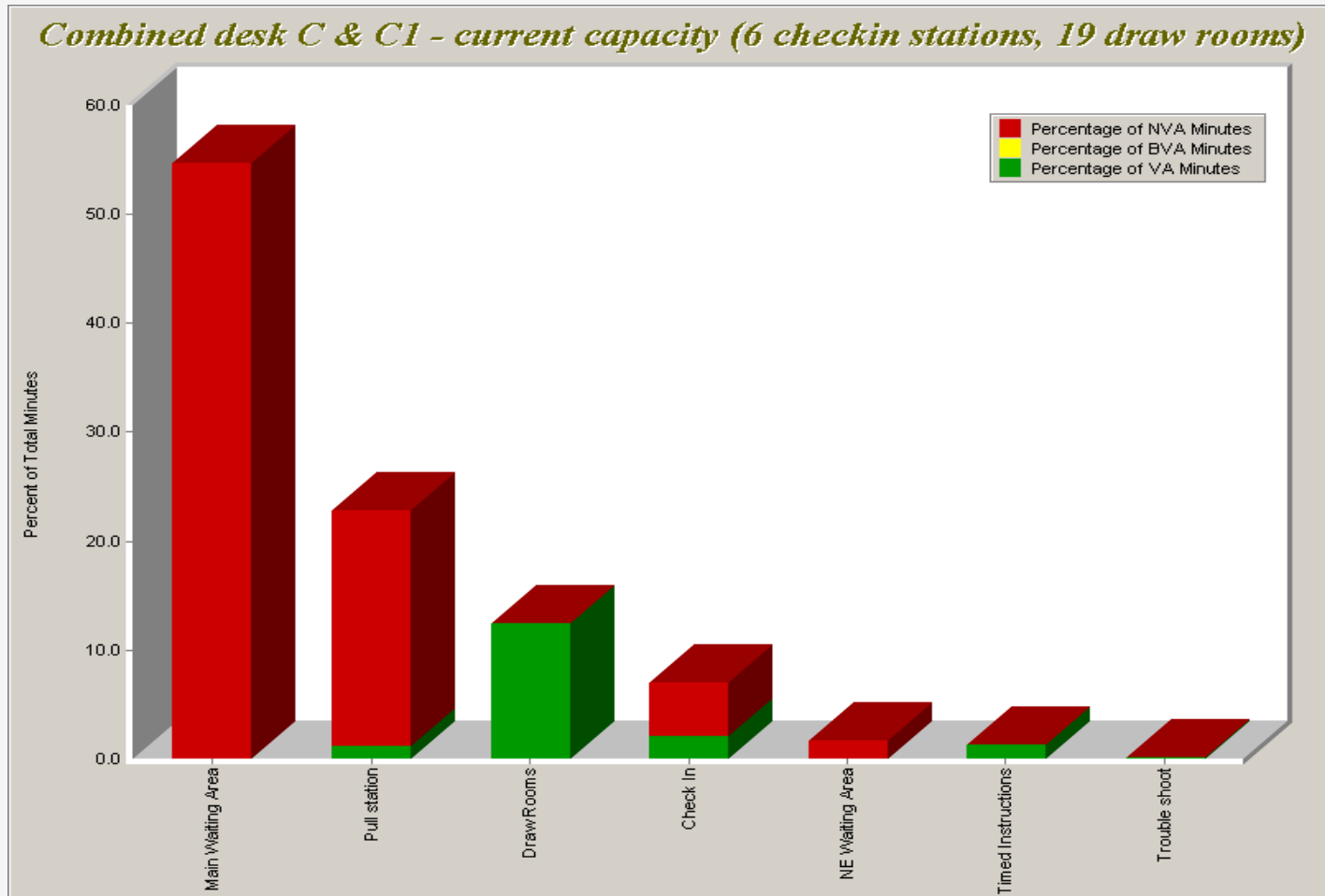


Output

Simulation Goals

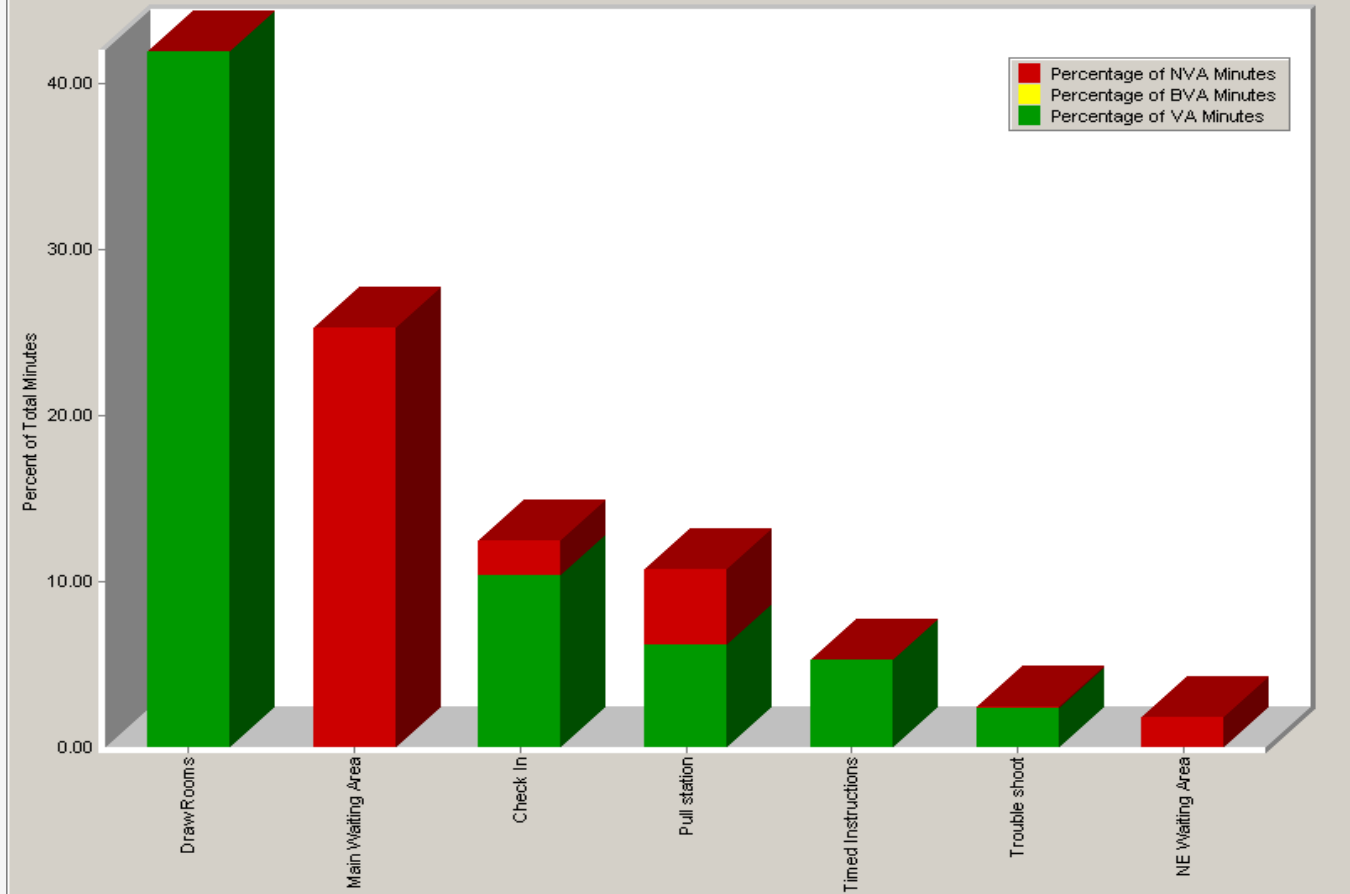
- ▶ Improve workflow
 - Patient flow
 - Specimen flow
- ▶ Reduce patient wait time
 - Check-in line
 - Waiting area

Results: current state



Results: future state

Combined Desk C&CI-future capacity (6 check-in stations, 27 blood draw rooms)



Improvement #2

Staffing to workload

Why Staffing to Workload?

- ▶ Respond to changes in demand
 - Patients arriving early in the mornings
- ▶ Patient satisfaction
 - Reduce patient wait time
- ▶ Respond to staff complaints (fatigue)
 - Reduce staff burn out
- ▶ Staff resource planning
 - Capacity planning tool
- ▶ Needs of the patient come first
 - Achieving Mayo's mission

How to get started

- ▶ Collect and Analyze data
 - Patient volume (daily, hourly)
 - Processing times
 - Wait times
 - # of scheduled staff
- ▶ Share findings
- ▶ Develop solution options
- ▶ Ask for feedback to optimize solution

Findings

- ▶ Insufficient staff to meet early morning peak demand (6:00 – 10:00 am)
- ▶ Patients are waiting longer
- ▶ Overcrowding in the lobby

Improvements

▶ Proactive

- Adjust staff to match expected workload based on capacity analysis

▶ Reactive

- Manage staff based on need
- Float staff by sending or asking for help from other work units
- Offer same day vacations

Maintaining the Gains

- ▶ Tracking mechanisms
 - Continue to monitor patient volumes per hour/day
 - Continue to monitor patient waiting times

- ▶ Compare patient volumes to staffing
 - “Tweak” schedule
 - Adjust float assignments, breaks, lunches

- ▶ Monitor the workload - more than once daily

Challenges / Lessons Learned

- ▶ Floating staff to other outpatient areas
 - Provide cross functional training
 - Ensure room availability

- ▶ Balancing daily staff to workload
 - Over staffing
 - › Too much down time
 - Under staffing
 - › Insufficient staff to deal with sudden increase in patient load

Implemented solutions

- ▶ Rearranged staff schedule to match workload at peak hours
- ▶ Float staff to areas that need help
- ▶ Introduced dedicated staff to deal with check in issues

Future Plans

- ▶ Monitor patient wait times
- ▶ Respond quickly to issues
- ▶ Continue to improve processes

Questions ?