REAL WORLD AND REAL TIME ASSESSMENT OF YOUR LAB'S QUALITY CONTROL EFFECTIVENESS:

FINDING AND FIXING THE UNRECOGNIZED COST OF POOR QUALITY

Jessica Moorefield, MBA, MT (ASCP) ^{CM} Mary Galloway, MS, MT (ASCP)



LEARNING OBJECTIVES:

- Identify the costs of poor quality
- Explain the value of continual monitors
- Describe how to prepare your lab for IQCP regulations





WHAT IS QUALITY?

Oxford Dictionary

• **Quality** is the standard of something as measured against other things of a similar kind; the degree of excellence of something

Merriam-Webster

• **Quality** is how good or bad something is; a degree of excellence





QUALITY IN THE LABORATORY



CAP definitions

- <u>Quality control</u> is an integral component of quality assurance and is the aggregate of processes and techniques to *detect, reduce, and correct deficiencies in an analytical* process.
- <u>Quality assurance</u> in pathology and laboratory medicine is the practice of assessing performance in all steps of the laboratory testing cycle including *pre-analytic, analytic, and post-analytic phases* to promote excellent outcomes in medical care.
- **Quality improvement** is the practice of continuously assessing and adjusting performance using statistically and scientifically accepted procedures.



QUALITY IN THE LABORATORY

	Q	Q		
Q	U	U	A	
QUA	L	L	I TY	
Unory	~		ALIT	
Rai	U	U	F	

Laboratory Service Category					
Service Category*	Respondents, No. (%) (n = 3754)				
Quality/reliability of results	1191 (31.7)				
Routine test TAT	554 (14.8)				
Inpatient stat test TAT	455 (12.1)				
Test menu adequacy	409 (10.9)				
Outpatient stat test TAT	361 (9.6)				
Accessibility of pathologists	160 (4.3)				
Critical value notification	152 (4.0)				
Clinical report format	90 (2.4)				
Accessibility of laboratory staff	90 (2.4)				
Esoteric test TAT	81 (2.2)				
Staff courtesy	71 (1.9)				
Phlebotomy services	58 (1.5)				
Laboratory management responsiveness	34 (0.9)				
Accessibility of laboratory manager	26 (0.7)				
Courier services	22 (0.6)				

* TAT indicates turnaround time.

Bruce Jones, Leonas Bekeris, Raouf Nakhleh, Molly Walsh, Paul Valenstein (2009) Physician Satisfaction with Clinical Laboratory Services. Archives of Pathology & Laboratory Medicine: January 2009, Vol 133, pp38-43. http://www.archivesofpathology.org/doi/pdf/10.1043/1543-2165-133.1.38



ERRORS IN THREE MAIN PHASES

Post-Analytical Phase

Critical Value notification, failure in reporting, misinterpretation, erroneous validation of analytical data, clerical/reporting errors

10%

33%



Analytical Phase

Equipment malfunction, Sample mixups/interference, undetected QC failure, procedure not followed, Instrument capability (bias, precision)

Pre-Analytical Phase

Inappropriate test request, order entry error, misidentification of patient, inappropriate container, Blood to Anticoagulant ratio, labeling error, Hemolysis, QNS, Collection/Transport/Storage

57%

*Julie Hammerling, A Review of Medical Errors in Laboratory Diagnostics and Where We Are Today, LabMed February 2012 vol. 43 no.2 41-44 http://labmed.ascpjournals.org/content/43/2/41/T1.expansion.html

WHAT FACTORS CONTRIBUTE TO QUALITY?

Parts Per Million for Published Q-Probes Laboratory Quality Indicators					
Quality Indicator	DPMO	Sigma			
Six Sigma Quality	3.4	6			
Pre-Analytic					
Chemistry Specimen Acceptability	3000	4.3			
Hematology Specimen Acceptability	3800	4.2			
Wristband errors	6500	4			
Duplicate test orders	15200	3.7			
Order Accuracy	18000	3.6			
Surgical pathology specimen accessioning	34000	3.4			
Cervicovaginal cytology specimen adequacy	73200	3			
Therapeutic drug monitoring timing	244000	2.2			
Analytic					
Laboratory proficiency testing	9000	3.9			
Surgical pathology frozen section discordant diagnosis rate	17000	3.7			
Papanicolaou smear rescreening false-negative rate	24000	3.5			
Post-Analytic					
Reporting error	477	4.9			

*David Nevalainen, Lucia Berte, Cheryl Kraft, Elizabeth Leigh, Lisa Picaso, and Timothy Morgan (*2000*) Evaluating Laboratory Performance on Quality Indicators With the Six Sigma Scale. Archives of Pathology & Laboratory Medicine: April 2000, Vol. 124, No. 4, pp. 516-519. http://www.archivesofpathology.org/doi/pdf/10.1043/0003-9985(2000)124%3C0516%3AELPOQI%3E2.0.CO%3B2



THE PRICE TAG OF QUALITY

Quality (good or poor) will always cost something. Proactive vs. Reactive actions will determine the

MAGNITUDE.



Arne Buthmann, Cost of Quality: Not only Failure Costs (2010). iSixSigma. http://www.isixsigma.com/implementation/financial-analysis/cost-quality-not-only-failure-costs/



THE PRICE TAG OF QUALITY

Sigma Level and the Cost of Quality				
Sigma Level	DPMO	Cost of Quality as Percentage of Sales		
2	298,000	More than 40%		
3	67,000	25-40%		
4	6,000	15-25%		
5	233	5-15%		
6	3.4	Less than 1%		

Arne Buthmann, Cost of Quality: Not only Failure Costs (2010). iSixSigma. http://www.isixsigma.com/implementation/financial-analysis/cost-quality-not-only-failure-costs/



Paul Keller, Six Sigma Deployment, Does Six Sigma Work in Smaller Companies http://qualityamerica.com/Knowledgecenter/leansixsigma/does_six_sigma_ work_in_smaller_companies



"The response to these issues is the realization the Six Sigma program will very quickly pay for itself." - Paul Keller Liquid QC, Proficiency Testing, Training, Maintenance, Supplies

Cost of Good Quality







Personnel Time

Repeat Testing

Reagent Waste

Additional Testing

Missed Testing

Incorrect Treatment

Fines

Reputation

Citations

Wasted Time

Redraw Patient QC Material Waste Supply costs

Longer hospital stay

Delayed Treatment

Quality of Life

Legal Fees



60 – 80 % OF MEDICAL DECISIONS ARE BASED ON LAB RESULTS

HIGHLY PUBLICIZED LAB ERRORS

- Q Probes from 2011 reference to 2001 St. Agnes PT/INR patient deaths
- Quest and Nichols Institute Diagnostics paid \$302 Million over PTH test kits
- Baltimore, Maryland HIV/ Hepatitis equipment malfunctions 2002-2004





HOW DO WE KEEP THIS FROM HAPPENING IN OUR LABS!?



WHAT DO WE CURRENTLY DO?

- Daily Quality Control
- Proficiency Testing
- Periodic QC submission to peer review group



HOW DO YOU SELECT YOUR QC RANGES?



HOW DO YOU DECIDE NUMBER AND FREQUENCY OF QC?

Is there a right way?

Manufacturer's Recommendations

Sigma

7%

93%



WHAT DO THE NUMBERS SAY?

Runs/day	Runs/year	Probability of False Rejection	Unnecessary runs/year	Cost/run	1 method	5 methods	20 methods
A. Cost of rep	A. Cost of repeating run of 20 specimens and 2 controls when cost of each is \$0.50						
1	365	0.09	33	\$11.00	\$361.35	\$1,806.75	\$7,227.00
2	730	0.09	66	\$11.00	\$722.70	\$3,613.50	\$14,454.00
3	1095	0.09	99	\$11.00	\$1,084.05	\$5,420.25	\$21,681.00
4	1460	0.09	131	\$11.00	\$1,445.40	\$7,227.00	\$28,908.00
B. Cost of rep	eating run of	20 specimen	s and 3 contro	ols when cost	of each is \$0	.50	
1	365	0.14	51	\$11.50	\$587.65	\$2,938.25	\$11,753.00
2	730	0.14	102	\$11.50	\$1,175.30	\$5,876.50	\$23,506.00
3	1095	0.14	153	\$11.50	\$1,762.95	\$8,814.75	\$35,259.00
4	1460	0.14	204	\$11.50	\$2,350.60	\$11,753.00	\$47,012.00



*James Westgard. Westgard QC. 2009. \$aving the Cost\$ of Poor Quality. http://www.westgard.com/essay42.htm#1

HOW MUCH TIME DO YOU SPEND REVIEWING QC DATA?





HOURS/YEAR

398



WAITING FOR PEER GROUP QUALITY CONTROL DATA





HOW DO YOU MONITOR YOUR QC DATA?



None responded that they could compare multiple analyzers within their institution





DO YOU USE SIGMA METRICS IN YOUR QC PLAN?





DO YOU USE SIGMA METRICS IN YOUR QC PLAN?

IF YES, HOW DO YOU CALCULATE THE BIAS?





ENTER EP23 AND THE INDIVIDUALIZED QUALITY CONTROL PLAN

"An effective QCP will optimize the probability of detecting an error while minimizing the probability of false error detection." – EP23AE



THREE BASIC STEPS TO CONSTRUCT AND EXECUTE YOUR IQCP

- 1. Perform a risk analysis Identify all areas of potential weakness/error
- 2. Define measures to diminish the occurrence of such errors
- 3. Monitor the process continually to ensure quality and modify if necessary



1. PERFORM A RISK ANALYSIS – IDENTIFY ALL AREAS OF POTENTIAL WEAKNESS/ERROR

Phase	Potential Errors
Pre-Analytical	Inappropriate test request, order entry error, misidentification of patient, inappropriate container, Blood to Anticoagulant ratio, labeling error, Hemolysis, QNS, Collection/Transport/Storage
Analytical	Equipment malfunction, Sample mix- ups/interference, undetected QC failure, procedure not followed, Instrument capability
Post-Analytical	Critical Value notification, failure in reporting, erroneous validation of analytical data, clerical/reporting errors





1. PERFORM A RISK ANALYSIS – IDENTIFY ALL AREAS OF POTENTIAL WEAKNESS/ERROR



le 1. Sources for Collecting Information for RISK Analysis	Source
Information	
Regulatory and accreditation requirements Mandated QC procedures Required quality assurance activities Regulatory agency recall and device failure notifications	Regulatory authorities accreditation agencies
Measuring system information Intended use (including limitations, warnings, and precautions) Environmental requirements Instructions for calibration, maintenance, use, and reagent storage Calibrator traceability information QC features Risk mitigation recommendations	<i>In vitro</i> diagnostic (IVD manufacturer
 Laboratory information Environmental conditions, including facilities and utilities, and existing controls Installation/operational qualification reports Operator training and competency Internal performance evaluation/verification data External performance data (eg, proficiency test results) Process map covering the steps analyzed 	Laboratory
Publications and reports from laboratory peers Published performance evaluations Published clinical studies Other users (eg, user groups, listservs, forums) 	Laboratory
 Clinical information Clinical applications for use of a test result Biological reference intervals and clinical decision levels Foreseeable medical errors that could result from incorrect, delayed, or no results The severity of patient harm that would result from the hazardous situations 	Laboratory, in consultation with medical users of the test results

*CLSI EP23-A p.21 Section 6.1

VISIUN

1. PERFORM A RISK ANALYSIS – IDENTIFY ALL AREAS OF POTENTIAL WEAKNESS/ERROR

Analytical Sigma Analysis

le 1. Sources for Collecting Information for KISK Analysis	Source
Information	
Regulatory and accreditation requirements Mandated QC procedures Required quality assurance activities Regulatory agency recall and device failure notifications 	Regulatory authorities accreditation agencies
Measuring system information Intended use (including limitations, warnings, and precautions) Environmental requirements Instructions for calibration, maintenance, use, and reagent storage Calibrator traceability information QC features Risk mitigation recommendations	<i>In vitro</i> diagnostic (IVD manufacturer
 Laboratory information Environmental conditions, including facilities and utilities, and existing controls Installation/operational qualification reports Operator training and competency Internal performance evaluation/verification data External performance data (eg, proficiency test results) Process map covering the steps analyzed 	Laboratory
Publications and reports from laboratory peers Published performance evaluations Published clinical studies Other users (eg, user groups, listservs, forums) 	Laboratory
 Clinical information Clinical applications for use of a test result Biological reference intervals and clinical decision levels Foreseeable medical errors that could result from incorrect, delayed, or no results The severity of patient harm that would result from the hazardous situations 	Laboratory, in consultation with medical users of the test results

*CLSI EP23-A p.21 Section 6.1



HELPFUL RESOURCES FROM CLSI – EP23 AND QMS20-R



	Severity of Harm				
Probability of Harm	Negligible	Minor	Serious	Critical	Catastrophic
Frequent	unacceptable	unacceptable	unacceptable	unacceptable	unacceptable
Probable	acceptable	unacceptable	unacceptable	unacceptable	unacceptable
Occasional	acceptable	acceptable	acceptable	unacceptable	unacceptable
Remote	acceptable	acceptable	acceptable	unacceptable	unacceptable
Improbable	acceptable	acceptable	acceptable	acceptable	acceptable

Reagents and Materials Item Description	Item Cost (per item)	Quantity Used	Total	
QC materials	\$ 0.30	3	\$ 0.90	
Test reagents	5 1.25	35	\$ 43.75	
Instrument supplies	\$ 0.15	38	\$ 5.70	
			\$	-
			\$	-
Reagents and Materials Subtotal			\$50.35	

Labor Item Description	Labor Cost (per hour)	Portion of Hour in Tenths	Total	
Testing personnel time to perform basic troubleshooting	5 21.00	0.5	\$ 10.50	
Supervisory time to provide additional troubleshooting and documentation of resolution	5 32.00	0.3	\$ 9.60	
Testing personnel time to repeat 35 patient specimens	\$ 21.00	0.2	\$ 4.20	
Supervisory time to review actions	\$ 32.00	0.1	\$ 3.20	
and the second se			\$	-
Labor Subto	at .		\$27.50	

Cost Description	Additional Ap	Additional Applied Factor		
Basic F	ailure Cost		\$ 77.85	
Lost Revenue Cost	Estimated Cost	\$ 350.00	\$ 350.00	
Lost Opportunity Cost	Estimated Cost:		s	-
and the second	Construction of the Constr			

2. DEFINE MEASURES TO DIMINISH THE OCCURRENCE OF SUCH ERRORS

Phase	Potential Errors	Steps in Place to Detect Errors		
Pre-Analytical	Inappropriate test request, order entry error, misidentification of patient, inappropriate container, Blood to Anticoagulant ratio, labeling error, Hemolysis, QNS, Collection/Transport/Storage	Observation/Documentation, Procedure Modification, Delta Checks		
Analytical	Equipment malfunction, Sample mix-ups/interference, undetected QC failure, procedure not followed, Instrument capability	Alter Quality Control processes, Change methods		
Post-Analytical	Critical Value notification, failure in reporting, erroneous validation of analytical data, clerical/reporting errors	Procedure Modification, Documentation	*	



2. DEFINE MEASURES TO DIMINISH THE OCCURRENCE OF SUCH ERRORS

An Illustrative Example of a Glucose Measurement on an Automated Measuring Sys

					8 7		
Row #	Targeted Failure Mode (Hazard)	Measuring System Feature or Recommended Action	Known Limitations of Feature or Recommended Action	Control Process Effective?	The QCP Actions Required to Address Known Limitations	Residual Risk Acceptable? (Yes/No)	
6	Incorrect results due to sample carryover	Use disposable cuvettes and wash mechanism for probes. The wash mechanism removes residual glucose left over from a high- concentration sample.	Inadequate washing following a high glucose concentration sample can cause false elevations in the subsequent sample.	Partial – requires additional laboratory mitigations.	Manufacturer recommendations: – Perform routine maintenance. Laboratory-implemented control processes: – Analyze QC samples before and after maintenance to verify system performance before and after a major system change. – Repeat any sample that follows a glucose >480 mg/dL (26.7 mmol/L). – Report results without autoverification and use the LIS to notify operator of high glucose specimens.	Yes	

*CLSI EP23-A Appendix C p.76

3. MONITOR THE PROCESS CONTINUALLY TO ENSURE QUALITY AND MODIFY IF NECESSARY

CLIA UPDATE – December 2013 Division of Laboratory Services Centers for Medicare and Medicaid Services Top 10 Deficiencies in the Nation – CMS Surveys

Regulatory Subpart	Regulatory Cite	Deficiency	# all labs with deficiency	% all labs with deficiency	# POLs with deficiency	% POLs with deficiency
Analytic Systems (D5413) STANDARD	493.1252(b)	The laboratory must define criteria for those conditions that are essential for proper storage of reagents and specimens, accurate and reliable test system operation, and test result reporting. The criteria must be consistent with the manufacturer's instructions, if provided. These conditions must be monitored and documented.	973	5.44%	661	5.65%
Analytic Systems (D5791) STANDARD	493.1289(a)	The laboratory must establish and follow written policies and procedures for an ongoing mechanism to monitor, assess, and when indicated, correct problems identified in the analytic systems specified in 493.1251 through 493.1283.	832	4.66%	285	2.44%
A N REPAIL		Indicated, correct problems identified in 493.1251 through 493.1283.	832	4.66%	285	2.44%
Analytic Systems (D5791) STANDABD		These conditions must be monitored The laboratory must establish and for procedures for an establish and for				



*CLIA Update December 2013, CLIA Top Ten Deficiencies in the Nation, pg. 1. http://www.cms.gov/Regulations-and-Guidance/Legislation/CLIA/Downloads/CLIAtopten.pdf

HOW PERFORMANCE INSIGHT[™] REPORTS RELATE TO VARIOUS PHASES IN THE PROCESS

Phase	Potential Errors	Reports to Monitor Error Rates
Pre-Analytical	Hemolysis, QNS, Transport/Storage	
Analytical	Instrument capability, Instrument error	
Post-Analytical	Critical Value notification, clerical/reporting errors	







INCREASED CV





SIGMA METRICS

SIGMA = (TEa – Bias) /SD





THE 'PRICE TAG' OF QUALITY

Table1: Sigma	scores calculated duri	ng validati	on of the Co	bas 6000, at 2	concentration I	evels.		
mat Analyte	le	vel 1	VC 1	Sigma1	level 2	VC 2	Sigma2	
S CRP S Lipase S Triglyce S ALAT S ASAT S Bilirubir	rides. ne conj.	10.2 32 1.13 55 81 19.1	2.9 1.6 2.3 1.5 2.5 4.5	19.6 18.6 12.1 22.1 6.2 9.9	44.3 65 2.04 168 293 63.1	1.6 0.9 1.3 1.5 0.8 2.5	36.1 31.5 21.1 20.7 19.4 17.7	
S Iror S Am	Sigma score	Wes	tgard ru	les	Pfr	Ped	N	R
S Uri S Ure	3.0	1 ₃₅ /2	23/R45/4	4 ₁₅	0.02	0.36	4	1
S LDI S Ch	3.2	1 ₃₅ /2	2 ₂₅ /R ₄₅ /4	15	0.03	0.48	4	1
S Alk S Pho S Alk	3.4	135/2	2 ₂₅ /R ₄₅ /4	4 ₁₅	0.03	0.65	4	1
S Pot S Ma	3.6	135/2	2 ₂₅ /R ₄₅ /4	4 ₁₅	0.03	0.79	4	1
S Alb S Pro	3.8	135/2	25/R45/4	1 ₁₅	0.03	0.86	4	1
S HD S Cre	4.0	135/2	25/R45/4	4 ₁₅	0.03	0.91	4	1
S Tra	4.2	12.55			0.04	0.92	4	1
S Sou	4.4	12.55			0.04	0.96	4	1
	4.6	135			0.01	0.92	4	1
	4.8	12.55			0.03	0.93	2	1
	5.0	12.55			0.03	0.96	2	1
	5.2	135			0.00	0.91	2	1
	5.4	135			0.00	0.94	2	1
	5.6	135			0.00	0.97	2	1
	5.8	13.55			0.00	>0.89	2	1
	6.0	13.55			0.01	>0.89	2	1

In a period of 4 years we realised a reduction of 75% in the consumption of our multicontrol materials on the analyzers.

This resulted in a saving of over € 21000 on an annual basis.

Furthermore there is a reduction in consumption of calibrator material and reagents caused by the reduced number of reruns and calibrations and unnecessary replacement of reagent cassettes.

Beside the reduction in "costs of material" we also realised lowered "costs of failures" in terms of avoiding time spent by the technician solving "false" IQC-alarms. As a result of IQC design less stringent IQC rules were applied in many of the analytical test procedures leading to less alarms, strongly reduced number of reruns, calibration runs and technical interventions. http://www.westgard.com/saving-with-six-sigma.htm

CONCLUSION

REDUCE COSTS OF POOR QUALITY
CONTINUOUS MONITORING IS A KEY TO GOOD QUALITY
PREPARE YOUR LAB FOR IQCP, CAP, ISO...

"Good things only happen when planned. Bad things happen on their own." – Phillip Crosby, CLSI document QMS20-R



HELPFUL RESOURCES

CLSI EP23CLSI QMS20

• CLIA, CMS

CAP

 Instrument and QC Manufacturers

Westgard Website

• Visiun, Inc.





QUESTIONS?

The leader in laboratory analytics

VISIUN

www.visiun.com 800.941.4937

Tim Bickley, MT(ASCP), MBA, CPHIMS Director of Sales-North America Direct: 786-351-4805 Office: 786-360-6014 tim.bickley@visiun.com

List of Resources

CLSI EP23, QMS20-R

http://clsi.org/

Dr. James Westgard <u>http://www.westgard.com/</u> * <u>http://www.westgard.com/essay42.htm#1</u> *http://www.westgard.com/hba1c-2014-partthree.htm *http://www.westgard.com/saving-with-six-sigma.htm

*David Nevalainen, Lucia Berte, Cheryl Kraft, Elizabeth Leigh, Lisa Picaso, and Timothy Morgan (2000) Evaluating Laboratory Performance on Quality Indicators With the Six Sigma Scale. Archives of Pathology & Laboratory Medicine: April 2000, Vol. 124, No. 4, pp. 516-519. http://www.archivesofpathology.org/doi/pdf/10.1043/0003-9985(2000)124%3C0516%3AELPOQI%3E2.0.CO%3B2

*Arne Buthmann, Cost of Quality: Not only Failure Costs (2010). iSixSigma. <u>http://www.isixsigma.com/implementation/financial-analysis/cost-quality-not-only-failure-costs</u>

*Paul Keller, Six Sigma Deployment, Does Six Sigma Work in Smaller Companies? http://qualityamerica.com/Knowledgecenter/leansixsigma/does_six_sigma_work_in_smaller_companies

* Lusky K. INR practice gaps found in Q-Probes, March 2011, CAP Today

* Paxton, A. In Lab QC, how much room for improvement? October 2014, CAP Today

*Bruce Jones, Leonas Bekeris, Raouf Nakhleh, Molly Walsh, Paul Valenstein (2009) Physician Satisfaction with Clinical Laboratory Services. Archives of Pathology & Laboratory Medicine: January 2009, Vol 133, pp38-43. <u>http://www.archivesofpathology.org/doi/pdf/10.1043/1543-2165-133.1.38</u>

*CLIA Update December 2013, CLIA Top Ten Deficiencies in the Nation, pg. 1. http://www.cms.gov/Regulations-and-Guidance/Legislation/CLIA/Downloads/CLIAtopten.pdf

*Julie Hammerling, A Review of Medical Errors in Laboratory Diagnostics and Where We Are Today, LabMed February 2012 vol. 43 no.2 41-44 http://labmed.ascpjournals.org/content/43/2/41/T1.expansion.html

*http://laboratory-manager.advanceweb.com/Archives/Article-Archives/Quality-Control-and-Automation.aspx