### Blending Lean and New Automation Solutions in Cytology to Improve Quality, Cut TAT, and Reduce Cost

Lab Quality Confab October 2014



# WHO?





BD MPD Program<sup>™</sup> Measure, Predict, Deliver

> European LEAN Specialist

> > since 2013

**BD Totalys<sup>™</sup> System** 





Workflow Consulting 2004 -2013





**LEAN** Certified

2008



Six Sigma Black Belt

2009-2010





# **Objectives**

- Current trends in Cytology
- Solutions: MPD Approach & innovative Technology
- The method, tools and why
- Real life examples, data & outcomes





# **Current Trends in Cytology**

- Centralization of Cervical Cancer screening
  - Regional models
  - Private / Public collaboration's
  - Development of national screening programs
- Testing paradigm change
  - Moving towards HPV primary screening
- Focus on Quality
  - ISO accreditation
- Shrinking Budgets
  - Need to do more with less



# Approach – MPD







# **MPD** Approach - Objectives

#### **Achieving Optimal Goals**



Lean says "New equipment and products need new processes"





# Front End automation in Cytology

Empowering Laboratories to Deliver Actionable Results to Clinicians Today and in the Future





### Walk Away Solutions in Molecular

Empowering Laboratories to Deliver Actionable Results to Clinicians Today and in the Future



# Vision – Reasons for change

- Strategy
  - Why drivers for change
  - Where what's the Vision
  - Goals Critical success
    Factors
- External influences
  - National targets
  - Testing paradigms
- Internal influences
  - Financial
  - Resources





## Go to the Gemba

- Walk the pathway
  - Flow, Waste & Over Burden
  - Establish areas of opportunity
  - Identify best practice
- Map the process
  - Hands on Time (HOT)
  - Walk Away Time (WAT)
  - Wait time 💪
- Resource information





# People - engagement

- Education and alignment workshops
  - Expectation management
  - Project planning
  - System and Methodology
  - Lean Thinking and Tools
- Site preparation
  - Lab Layout
  - IT infrastructure changes
- Extended Value Stream
  - clinician outreach
  - Sample taker training





### Current and Future – Shared understanding

#### Current state

- Flow, Waste, Burden
- Best Practice
- Opportunities
- Resource utilization
- Future state
  - Ideal process
  - Gap analysis
    - Process
    - IT
  - Work Flow / Process Simulation
  - Lab Layout
  - ROI and Resource utilization

### A base line for CI





### Current and Future – Management & monitor

- Key Performance indicators.
  - Customer focused
  - Real time
  - Simple and relevant
- Visible.
  - Process cockpits
  - Focus of daily huddle
  - Drives engagement





# **Common opportunities**



- Poor Flow
- Rework
- No Standard work outdated policies
- Manual Tracking / Chain of Custody
- Low productivity
- Poor use of resources



#### Example VSM – pre implementation Conventional Cytology



HOT : Hands-On Time WAT : Walk-Away Time WT : Wait Time = Time where samples wait for a process step to be performed CT: Cycle Time = HOT + WAT TAT: Turn Around Time = CT + WT



#### Example VSM – post implementation LBC Cytology



HOT : Hands-On Time WAT : Walk-Away Time WT : Wait Time = Time where samples wait for a process step to be performed CT: Cycle Time = HOT + WAT TAT: Turn Around Time = CT + WT



### Current State April 2014 Analysis



CT for a batch of 48



### Resource Utilization comparison SurePath / Totalys process – Process Simulation



Simulation assumes ideal future state processes, use of No Further Review and current % of resource availability BD SurePath 84,000 LBC samples per annum Resource FTE / WTE – Cytology

Admin	6
Lab	2
Sample Delivery	2
Screening	11

BD Totalys 140,000 LBC samples per annum FTE / WTE - Cytology

Admin	6
Lab	2
Sample Delivery	2
Screening	11



# **Cost Per Test Calculation**

	Lab 1	Lab 2	Lab 3	Totals
Current	26000	26000	15000	
FTES	€ 97,230.00	€ 78,758.00	€ 37,376.00	€ 213,364.00
Consumables	€ 38,667.00	€ 39,749.00	€ 48,360.00	€ 126,776.00
transport	€ 24,700.00	€ 24,700.00	€ 19,500.00	€ 68,900.00
Totals	€ 160,597.00	€ 143,207.00	€ 105,236.00	€ 409,040.00
	€ 6.18	€ 5.51	€ 7.02	
Future				
FTES	€ 25,336.00	€ 31,824.00	€ 16,628.00	€ 73,788.00
Consumables	€ 96,302.00	€ 96,302.00	€ 55,559.00	€ 248,163.00
transport	€ 24,700.00	€ 24,700.00	€ 19,500.00	€ 68,900.00
Totals	€ 146,338.00	€ 152,826.00	€ 91,687.00	€ 390,851.00
	€ 5.63	€ 5.88	€ 6.11	

Indicative Cost Per Test Current € 6.11 Future € 5.83

Cost per test across the network

**BD Totalys<sup>™</sup> System** 

#### EXAMPLE

3 laboratories centralizing Cytology sample preparation and slide production on to one site



# **Standard Batch Size implemented**



Standard Batch Size of 48 implemented throughout entire process.

The whole process is managed by 2 people. One of them is a Cyto screener and has enough walk away time to screen slides in the afternoons

These work together receiving, accessioning and data entry a single batch to insure that there is a batch available for processing when the previous batch is completed.





# Visual management implemented



MultiProcessor and SlidePrep trays identified with a coloured dot to enable easy management of vials and slides throughout the process.





HPV samples identified with a yellow spot on lid. Easy to identify and pull out after processing





# Single piece flow in data accessioning





BD Totalys<sup>™</sup> System

Accessions the sample, completes data entry, labels the vial and C-Tube, and print the slide for each request.

places the vial, C-Tube and slide in the appropriate tray before moving on to the next request





# **Ergonomic Workstation layout**





The workstation has been designed so that the whole task can be done easily with everything required to complete the activity easily accessible

The MutiProcesser tray holder places the tray at the ideal height to place vial and C-tube in the tray with out reaching or bending over.





### Outcomes

#### Improvement examples

- Cytology process moved to one site reducing process complexity and the need to transport slides through the network
  - Tripling annual sample volume from 20,000 to 60,000 samples a year
- Additional volume process with no increase in resources 1.5 FTE/WTE
- Reduction
- Reducing the time to result to comply with national guidelines
  - Improved time to result. Cytology turn around times (TAT) 51.19% reduction in TAT 94.85hrs to 46.3hrs
  - Reduction in process cycle times by 39.22% 49.85hrs to 30.3hrs
  - Meeting national turn around guidelines of 10 days from receipt Current TAT <=7 days.</li>
- 72% reduction of unsatisfactory results That meant going from an unsatisfactory rate of 4.4% with conventional pap smears to less than 1.5% with SurePath Liquid Based Cytology.



### Outcomes cont.

- A number of best practices have been implemented including
  - Visual management of the MultiProcessor and SlidePrep
  - Single piece flow in sample accessioning and data entry
  - Visual management of HPV samples for easy identification and further testing.
  - Ergonomic workstation layouts
- Key performance indicators posted in LEAN boards display data as close to real time e.g. Daily / Weekly.
  - Encourage engagement in the process
  - Identify issues before they escalate



