



**Atrium Health**

**Leveraging Lean to Become Best-In-Class Lab Performer:  
How We Built a New Core Lab While Integrating Lab  
Operations and Helping Staff Embrace a New Culture**

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# Carolinas HealthCare System Laboratory Scope of Services

CHS laboratory network provides testing services to acute care facilities (metro), Physician Practices both CHS and Non CHS (outreach), and free standing Emergency Departments.

## **Testing locations**

- 12 Acute Care Hospitals
- 6 Free Standing ED Laboratories

## **Phlebotomy Services**

- 19 Patient Services Centers (Locations for outpatient blood draws)
- 16 physician practices
- 21 skilled nursing facilities

## **Reference Laboratory Testing**

- 2,978 providers located in 938 medical practices

## **Laboratory Departments**

- 1) Hematology
- 2) Chemistry/Toxicology
- 3) Microbiology
- 4) Histology/Cytology
- 5) Blood Bank
- 6) Cytogenetics
- 7) Molecular Diagnostics
- 8) HLA Transplant
- 9) Coagulation

# Background (2012)

The success of CHS overall and the Laboratory Outreach program have resulted in significant volume growth, which has created numerous operational challenges.

- CMC laboratory currently serves as an acute care lab and as the core lab for CHS Metro hospitals.
- The department has experienced 50% growth over the past five years.
- The volume of routine tests from physician offices has reached a level where the acute care needs of the CMC campus are being adversely affected.
- Growth has also resulted in testing being spread across five locations, presenting challenges to quality and efficiency.
- Lab functions at CMC and CMC-Mercy are rapidly outgrowing their facilities.

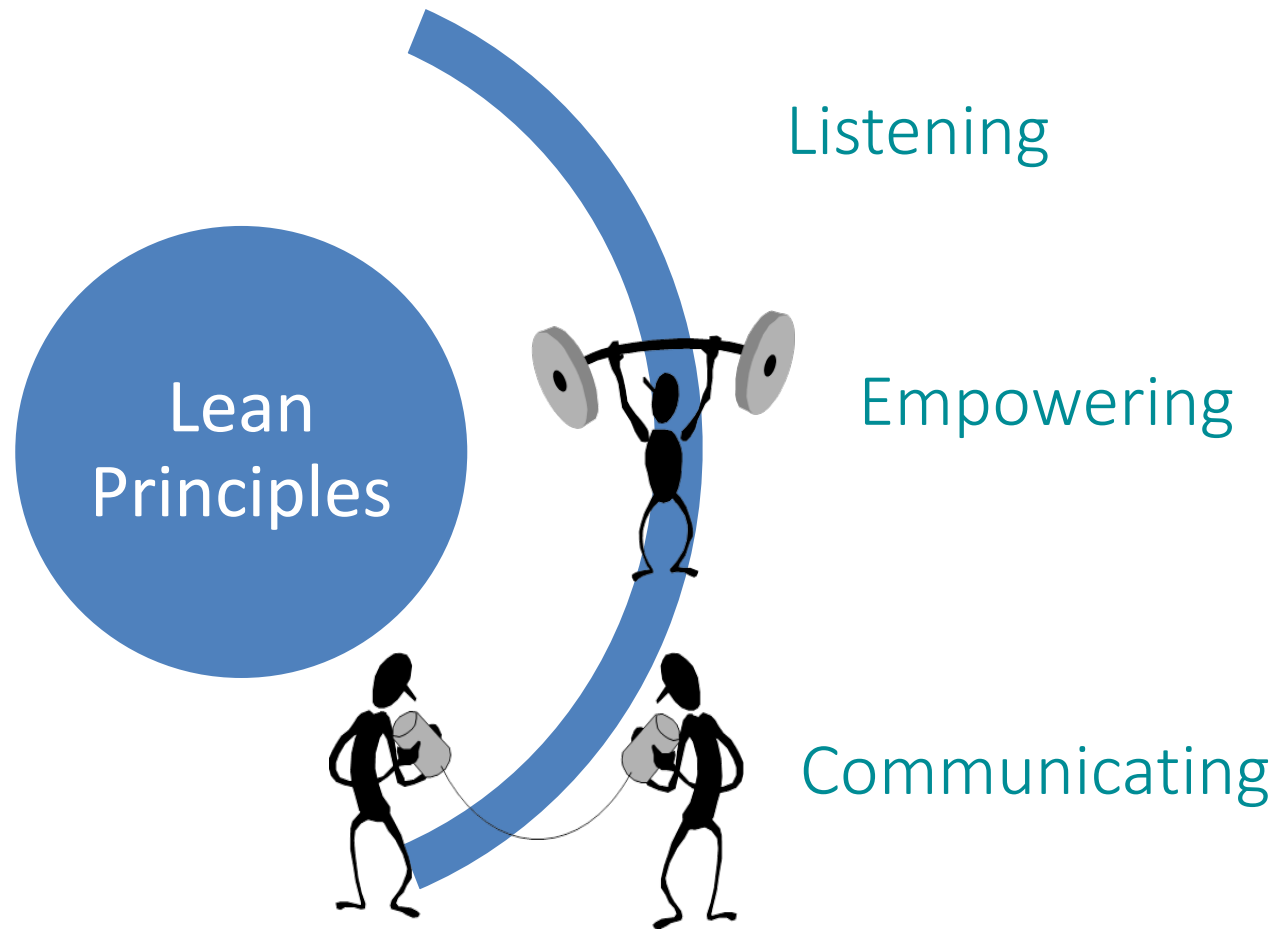
# Cost of Benchmark Core Labs

	Tests (millions)	Capital Investment (millions)	Capital \$/Test	Difference
CHS	3.0	\$17	\$5.7	---
System A	3.5	\$29	\$8.3	46%
System B	3.8	\$44	\$11.6	104%
System C	1.8	\$75	\$42.0	637%

# Core Lab's Theory



# Design Process



# 3P Process Utilized

## What is 3P?

### People, Preparation, Process

3P is an event to develop and define a Lean equipment and supply chain logistics system before the start of implementation

# Design/Planning Phase: Process Matrix Molecular

Process Matrix			KEY		C		SP		B	
			Technical Area							
			Processes							
				Rawlins BOCOP®	Male					
				CoPath Accoision	Male					
				Room Temp Storage	Male					
				-80 Storage	Male					
				Extortion	Male					
				2nd -80 storage	Male					
				Testing	Male					
				Analyse	Male					
				DNA -80 Storage	Male					
				Blood Disposal	Male					
				CoPath Result	Male					
				SQ Result	Male					
				JWL Signout	Male					
				EHL Review	Male					
				Cell Sorting	Male					
				RT Storage	Male					
				-80 storage PPT	Male					
				2nd review	Male					
				Send to cytotech	Male					
				Send to Pathologist	Male					
				Receive	Immuno					
				Centrifuge	Immuno					
				Order and or register	Immuno					
				Alliquot	Immuno					
				Log in logbook	Immuno					
				Order in Copath	Immuno					
				Extract DNA	Immuno					
				Gel Set-Up	Immuno					
				Test of Flow Cytometer	Immuno					
				Thawing Cytide	Immuno					
				Testing (Tissue Typing)	Immuno					
				Alpha Intager	Immuno					
				Manual Set-Up	Immuno					
				Store in Fridge/Freezer	Immuno					
				Manual Wash	Immuno					
				Result	Immuno					
				Fac and cell with results	Immuno					
				Freeze Sample	Immuno					
				Accoision Medgle	Cyto					
				Process	Cyto					
				Culture	Cyto					
				Harvest	Cyto					
				Slides	Cyto					
				Slide treat	Cyto					
				Hybrid	Cyto					
				Post wash	Cyto					
				Analyse	Cyto					
				Digital Image	Cyto					
				Karyotyping	Cyto					
				Result entry Medgle	Cyto					
				Interpretation/result	Cyto					
				Scanning	Cyto					
				Specimen storage	Cyto					
				Culture Storage	Cyto					
				Slide storage	Cyto					
				Disposal	Cyto					
				Process Receive	Micro					
				Filteration	Micro					
				Plate Non Hood	Micro					
				Prep Bandit?	Micro					
				Cyto Centrifuge (mycology room)	Micro					
				Incubate	Micro					
				Hood Aliquot (Incubated)	Micro					
				Hood Aliquot (Myocology room)	Micro					
				Hood Aliquot (T1 room)	Micro					
				Stone Room Temp	Micro					
				Stone Refrigerator	Micro					
				Non Hood Plating	Micro					
				Anaerobic testing	Micro					
				PCR Bench Process + Amplify	Micro					
				Hood plate and gram stain	Micro					
				Wasp	Micro					
				Test Bench and Report	Micro					
				Scan Micro Setup Time (M87)	Micro					
				Special Micro test for positive test	Micro					
				Incubate ambient air	Micro					
				6-7% CO2 Incubator	Micro					
				Read Day 1	Micro					
				Isolate and Reinoculate	Micro					
				Back test	Micro					
				Ther Result	Micro					
				Gram Stain	Micro					
				Auto ID Micro scan ID and/pr susceptibility	Micro					
				Manual ID and/or susceptibility	Micro					
				Pasting hood	Micro					
				Read Day 2 and day 3 and.....	Micro					
				Report	Micro					
				MHA/TP	Micro					
				Disposal of plates	Micro					
				Storage of specimen Refrigerator 7 days	Micro					
				Disposal of specimen.	Micro					
				24 hour storage of what?	Micro					
				EPSPCR Positive storage 7 days	Micro					
				Freezer storage of Stock	Micro					
				Room Temp Storage 7 days	Micro					
				Negative Pressure Room	Micro					
				Refrigerator Storage 36 deg	Micro					
				Hood (Concentration, Prep, Inoculate)	Micro					
				Centrifuge	Micro					
				Incubate 36 deg	Micro					
				Incubate 30 deg	Micro					
				Might Read	Micro					
				Manual Read (immediates)	Micro					
				Bench	Micro					
				Send to state public health lause	Micro					
				Slide Heater	Micro					
				Gaypro Blender	Micro					
				Store Simla 2 days 36 deg Incubator and autoclave	Micro					
				Disposal	Micro					
				Freeze Stock	Micro					
				Send out	Micro					
				Incubate ambient air	Micro					
				6-7% CO2 Incubator	Micro					
				Read day 1	Micro					
				Read day 2	Micro					
				Manual ID	Micro					
				Report	Micro					



# Molecular/Microbiology

## Objective

Identify opportunities to share common resources in the Lab in order to improve quality and improve patient care

## Potential shared resources For Micro, Molecular, Cytogenetics and Immunology Specimen Families

### Pre Analytical

- Pre-Amplification
- Isolation
- -80 deg storage
- RT storage

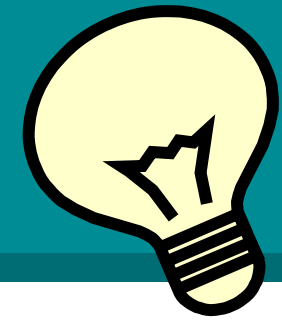
### Analytical

- Dark Room
- Nitrogen
- CO2
- Benches
- QC
- 2-8 Deg Storage
- Amplification
- PCR Setup

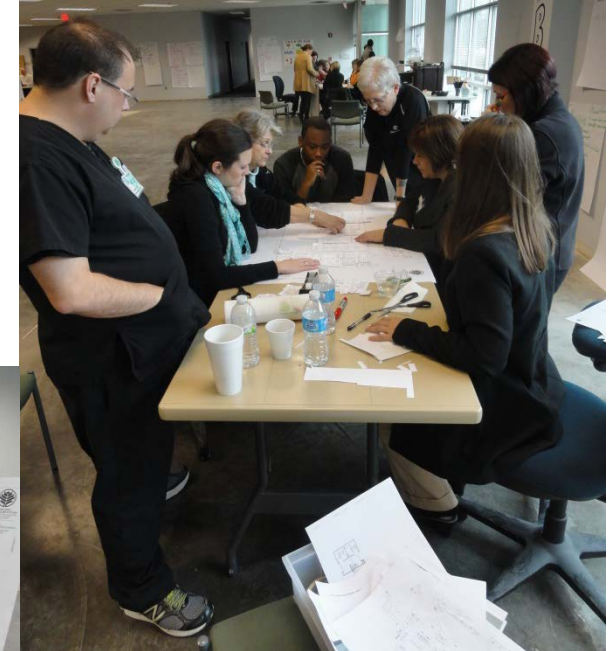
### Post Analytical

- Waste
- RT Storage
- -80 Deg Storage
- Post Amplification

Molecular	Frozen Virology
Molecular	Molecular Oncology
Molecular	HPV Virology
Molecular	Genetics
Molecular	RT Virology/Histo
Cytogenetics	FISH
Cytogenetics	Conventional Karyotyping
Immunology	Flow Cytometry
Immunology	Tissue Typing
Immunology	Donor Typing
Microbiology	Urine
Microbiology	Serology
Microbiology	MRSA
Microbiology	Blood
Microbiology	Blood
Microbiology	Aerobic (Hood Samples)
Microbiology	Anaerobic
Microbiology	Strep BBS
Microbiology	Stool Kit
Microbiology	Stool Culture
Microbiology	TB
Microbiology	Mycology
Microbiology	Virology
Microbiology	Water Testing



# Ideas in Motion!





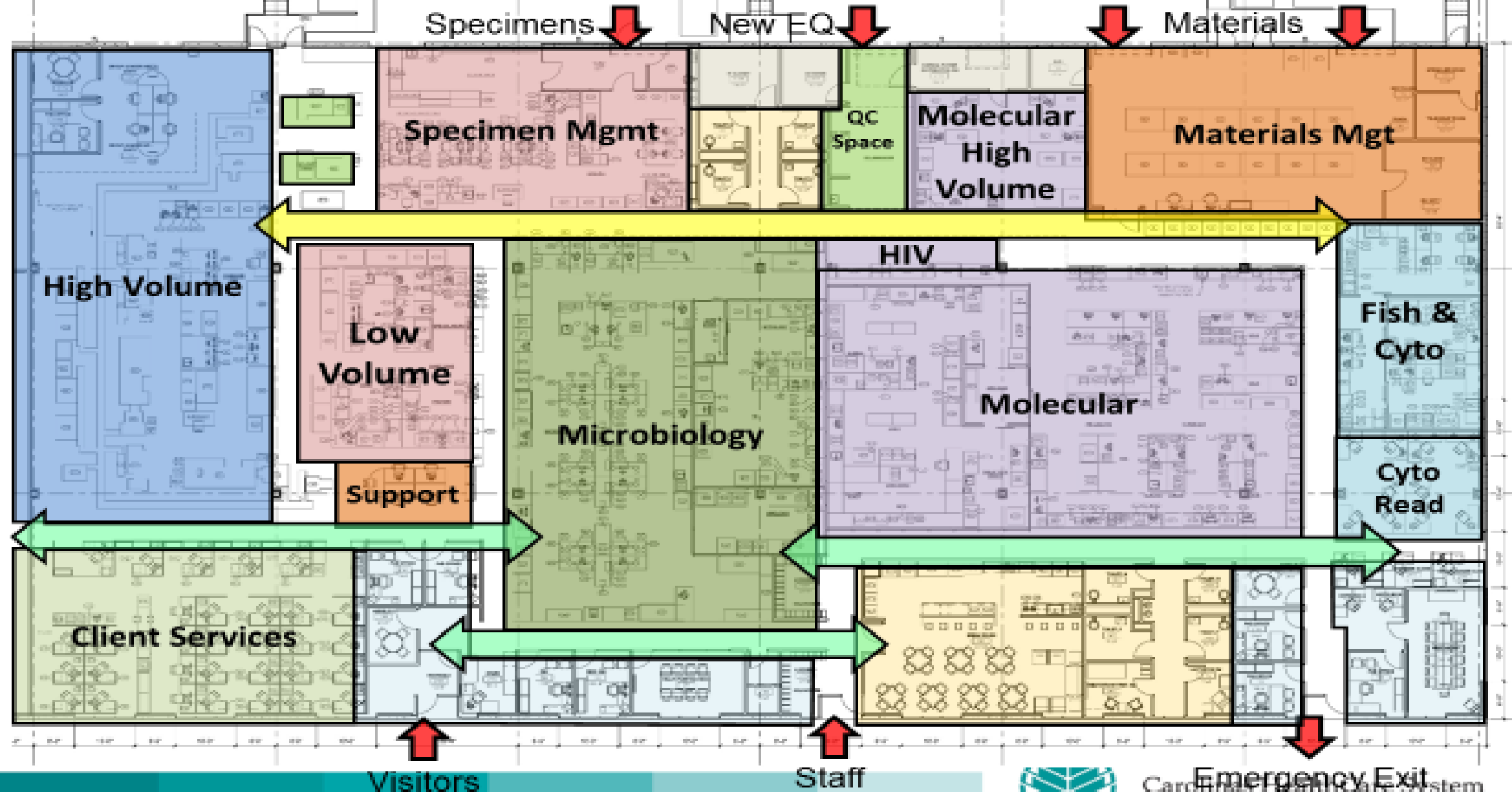
# Finally Making Sure the Space is Right!



# 2013 Core Lab 3P Schedule

- 6/17 – 6/21 Molecular, Cytogenetics, Immunology
- 7/15 – 7/18 Receiving
- 7/29 – 8/2 Chem/Heme high volume
- 8/12 -8/16 Chem/Heme low volume, Serology, Blood Bank
- 9/9 – 9/13 Microbiology
- 10/14 – 10/18 Employee spaces, Leader areas
- 10/28 – 11/1 Waste Stream, Materials Management, Storage
- 11/11 – 11/15 Client Services, Logistics, Sales, Marketing
- 12/2 – 12/6 Core Lab Master Layout

# Master Layout Schematic Design



# Specimen Flow Distances

<b>Flow</b>	<b>Before (feet)</b>	<b>After (feet)</b>	<b>% Improved</b>
High Vol Chem / Heme	1189	210	82%
Low Vol Chem / Heme	1081	265	75%
Micro - Urine	1619	260	84%
Micro - Gram Stain	1008	205	80%
Molecular - CF	2652	327	88%
Immunology – PRA	2338	293	87%
Cytogenetics – Bone Marrow	2800	339	88%

# Recap of All 3P Events

9 Events

176 Days

39 Departments

**103 Lab Teammates**

138 CHS Teammates

1,976 Years of Experience

5,692 Hours of Design Time

**Great Design!**



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# Lean Management Structure

October 2018



# Our Concept for Core Lab

- Maximize quality, service, efficiency
- Maximize flow – specimens; materials; people; information; waste
- Eliminate Defects – specimens; orders; accurate results; on-time results
- To develop a culture of continuous Improvement

# Our Challenge for Core Lab

- Implementing a management system to sustain continuous improvement
- Overcome current operational practice and thinking
- Leaders and teammates adopting the new way of thinking
- Building trust to facilitate open communication about opportunities to improve

# Addressing the Challenge

- Our leadership model is derived from the approach used by Toyota Production Systems piloted in a clinical setting elsewhere
  - Directors
  - Group Leaders
  - Team Leaders
- Our model relies on team leadership to drive change
- The Team Leader plays a key role in our day-to-day operations
- The Group Leader supports the Team Leader

# Our Operating System Elements

- People
  - Teammate Development
  - Standard Work
  - Team Structure
  - Staffing to Model
  - Leader Standard Work
  - Cross Training
- Process
  - Huddle
  - Andon
  - Visual Controls
- System
  - Problem Solving
  - Schedule
  - Audits
  - Point-of-Use Materials

# Our Leadership Principles

- **Patients first, always**
- **Value is defined by the patient**
- Maintain **continuous flow** – level out the workload to the extent practical
- **Use visual controls** so that problems are easily seen
- Ensure **quality is right the first time** by stopping to fix problems
- **Go and see** yourself to thoroughly understand the situation
- **Implement technology judiciously**; automating a poor process is unlikely to result in improvement
- **Develop exceptional people** and teams through a relentless **focus on daily improvement**

# Teammate Role

- Follow standard work without exception
- Pull the Andon immediately if unable to perform standard work
- Continuously identify ways to **improve processes**
- Participate actively in daily huddle
- Ensure safety and quality
- Daily upkeep of work area

# Team Leader Role

- **Minimize process stops by solving problems**
- **Own, train, and develop standard work**
- **Audit standard work and processes daily for deviation from standard**
- **Lead real-time practical problem solving**
- Focus on safety through 5s and visual control audits
- **Own the training and development of teammates**
- Cover gaps for call ins, project time, personal needs, any unexpected team member absence
- **Develop staff skills in standard work and problem solving**
- Maintain 5s – Workplace organization
- Ensure shift-to-shift communication
- Understands the pulse of the team

# Group Leader Role

- Performs basic administrative functions, including budget preparation and human resources duties such as hiring, performing evaluations and corrective action
- **Lead daily huddles**
- **Minimize process stops by solving issues**
- Ensure standard work audits are completed daily. Audit one process each week
- **Lead advanced practical problem solving to include A3**
- Focus on safety through 5s Gemba walks with team leaders
- **Develop staff skills in standard work and problem solving**
- Communicates to staff shift-to-shift about important process specific safety/quality issues



# Benefits of Our Structure

- Provides for **daily** coaching and mentoring of teammates by Team Leaders
- **Daily** confirmation that standardized work is being followed
- Enhances teammate development and training – **all shifts**
- **Develops trust** and results in high performing teams
- Provides a high level of support for teammates
- Improves problem solving – teammates participate in **real-time problem solving**
- **Drives** the cultural and organizational requirement to sustain Continuous Improvement



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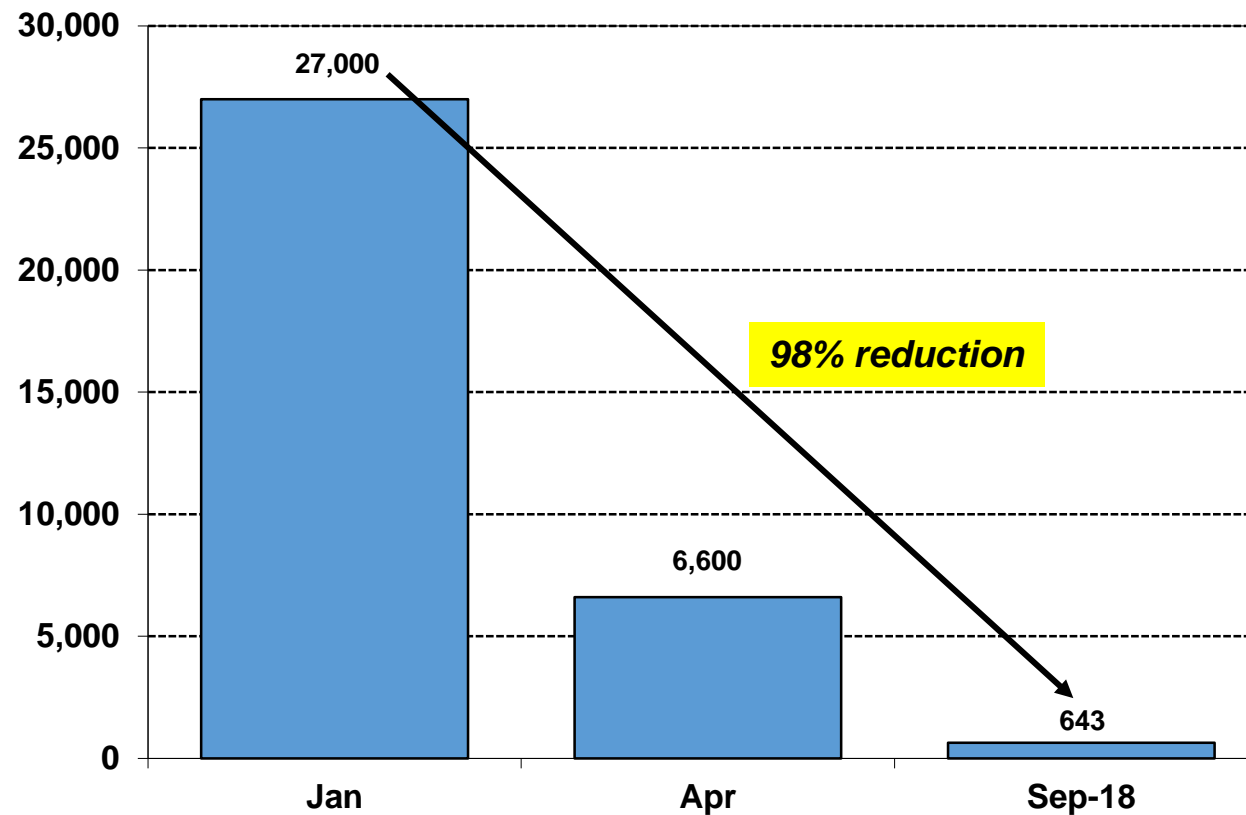
# Highlights of Outcomes

# Turnaround Time Improvements

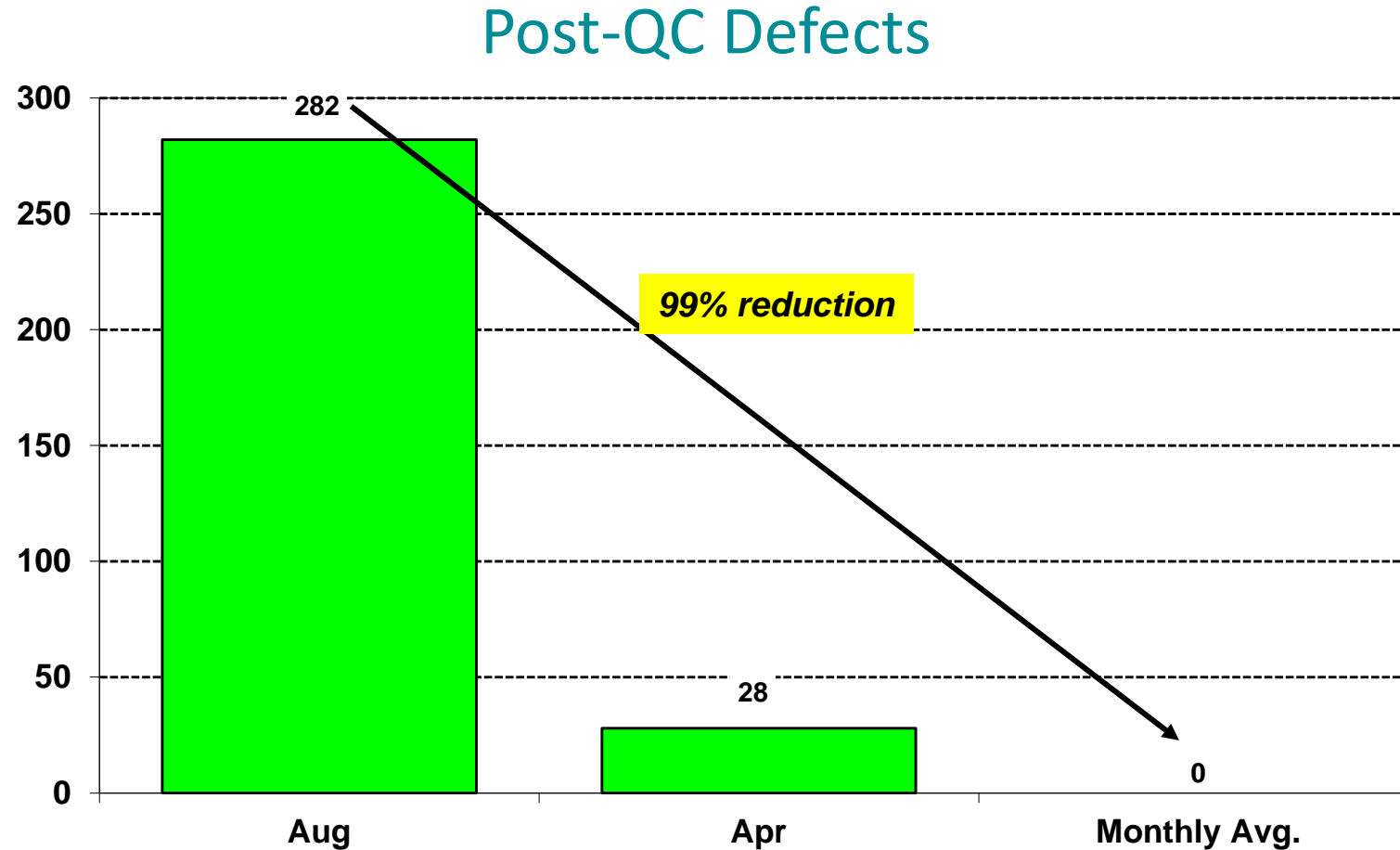
	Jan. 2015	Jul. 2017	Reduction (days)	Improvement
<b><i>Microbiology - Collect to Result (days)</i></b>				
Urine cultures	1.76	1.40	(0.36)	20.5%
Blood cultures	4.60	2.40	(2.20)	47.8%
Fluid cultures	5.79	3.90	(1.89)	32.6%
Spinal fluid cultures	5.74	1.50	(4.24)	73.9%

# Some Outcomes of Our Structure

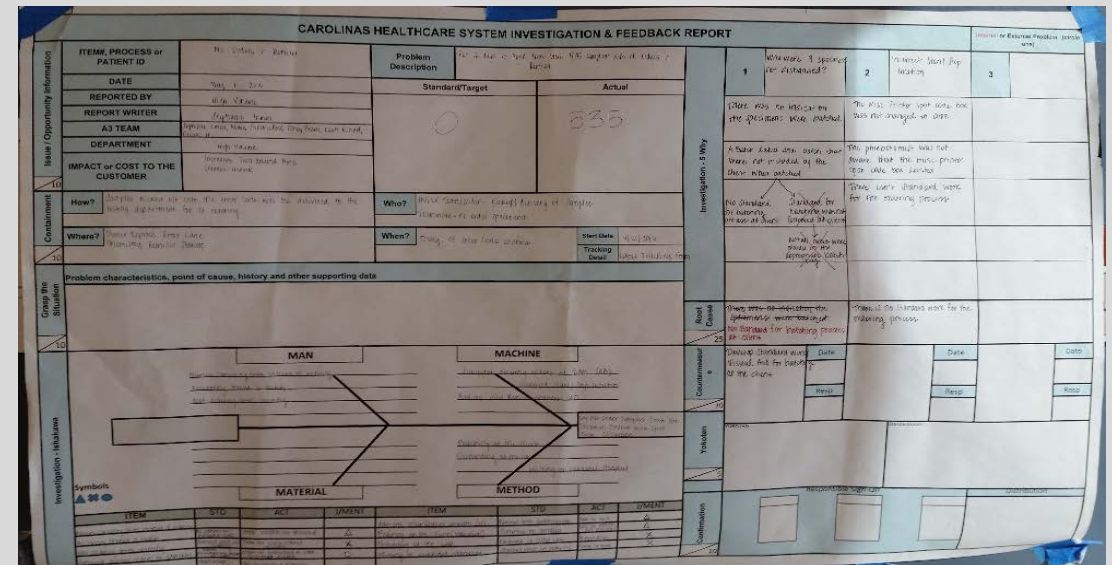
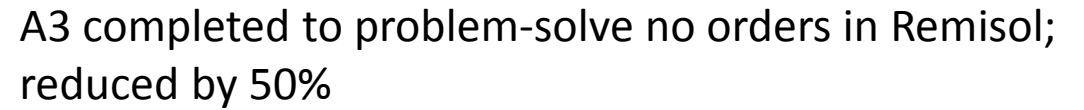
Pre-analytic Defects  
2015 - 2018



# Specimen Management Defect Reductions



A3 completed to problem-solve specimen management defects; defects reduced 95% 1<sup>st</sup> year and additional 49% 2<sup>nd</sup> year.





Process audits are done weekly each shift to ensure that we continue to follow the standard work or SOP and to identify gaps in process and correct to ensure better quality.

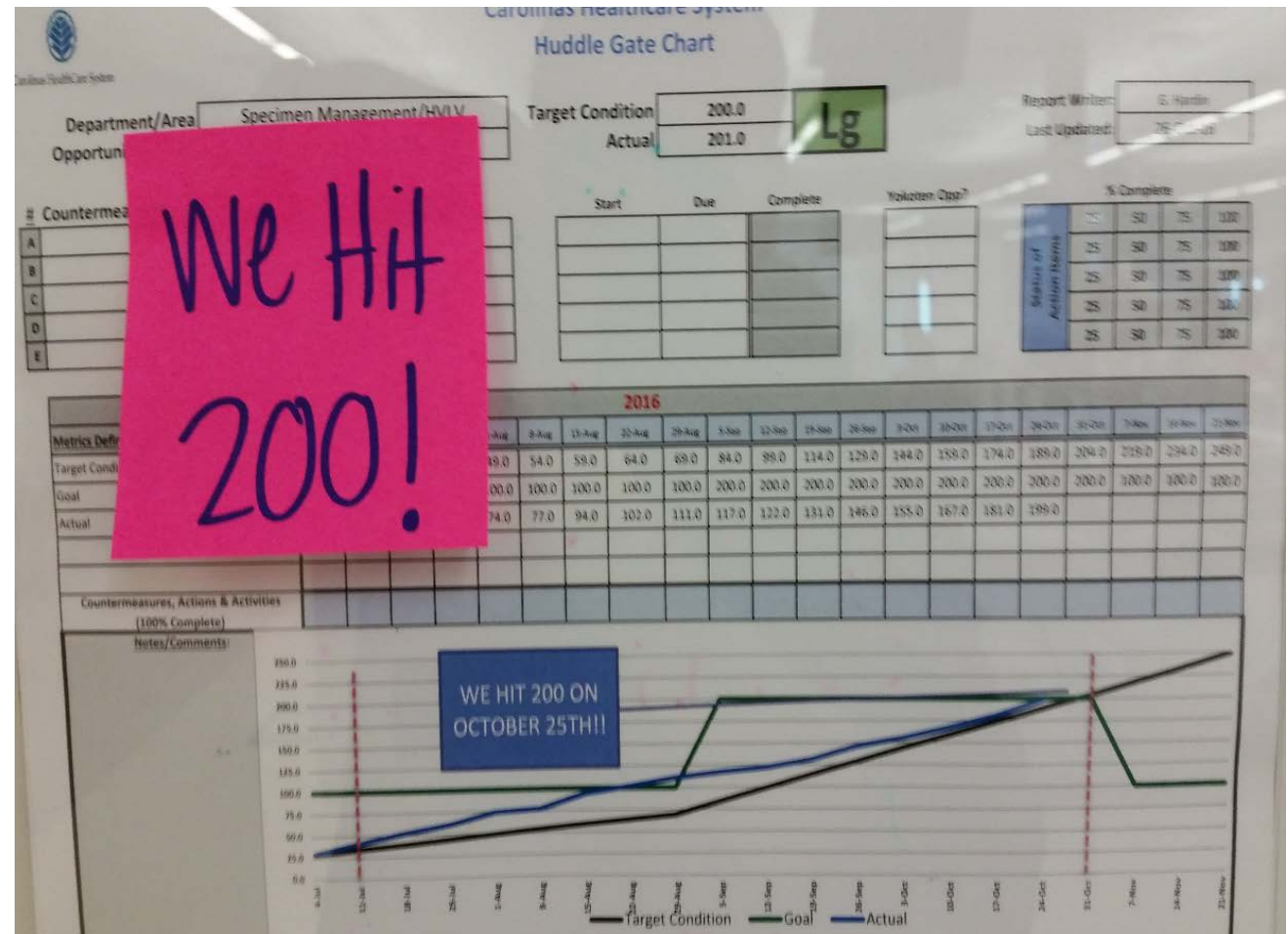
For each defect that occurs, we perform a 5-Why problem-solving to try to solve the root cause of what caused the issue.

Category: Huddle

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# Continuous Improvement

Teammates in specimen management and high/low volume Chemistry and Hematology have accomplished over 200 continuous improvement activities in a 4 month period! The activities have improved safety, quality, delivery and cost for our patients and physicians! Additionally, they have built more cohesive, engaged teams.



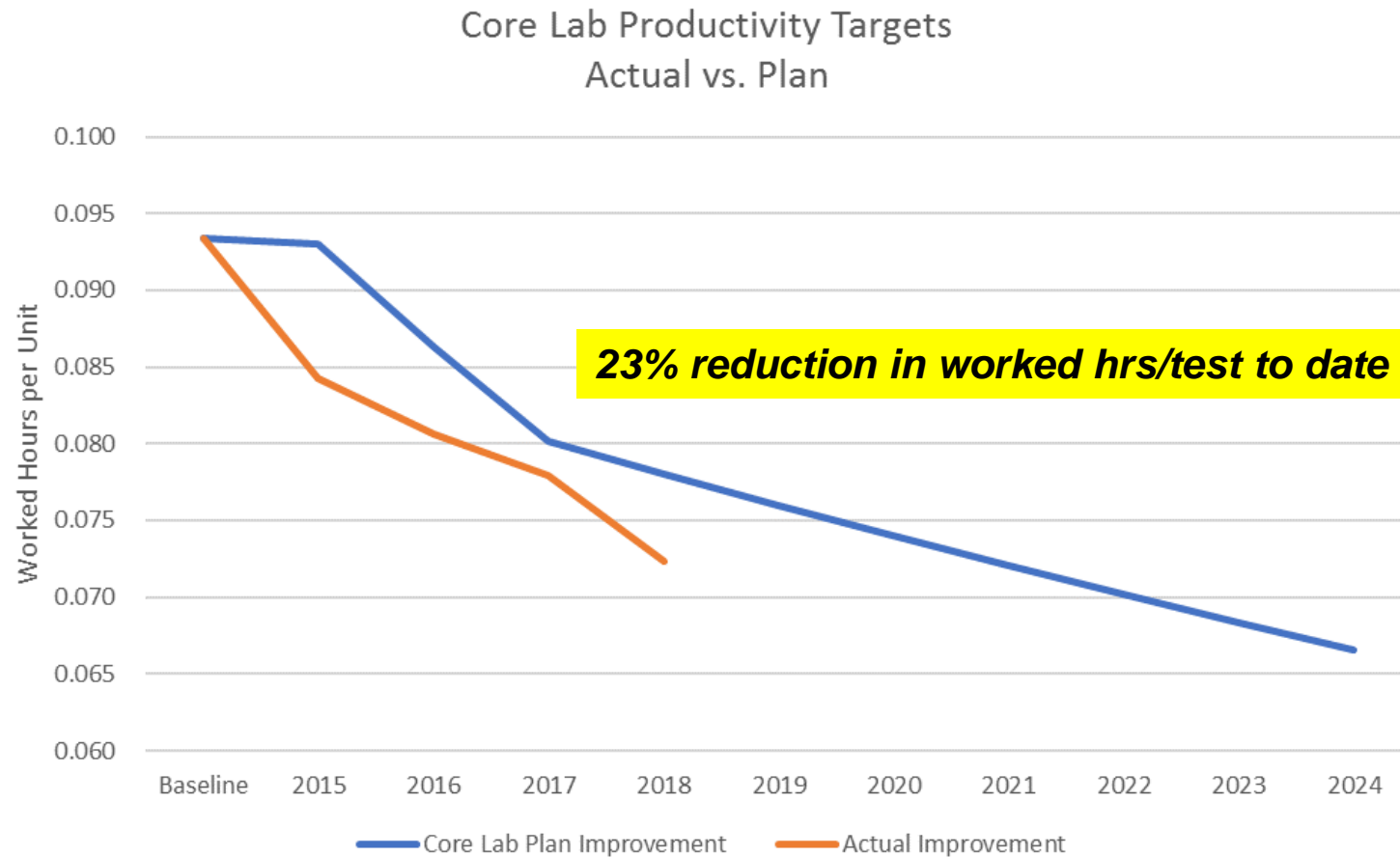


# Visual Management



Using visual management to ensure specimens route where they need to go timely and to ensure the right specimens are placed in the appropriate storage conditions.

# Productivity Gains



# Summary

- A system of continuous improvement is important
- Continuous Improvement structure is the foundation for our continued success
- Leadership provides the day-to-day structure and focus
- Team Leaders are key to our success
- Teammate's continual engagement in the improvement process is essential

# Questions



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